

# Efficiently Steering Value-Oriented Growth

## Use Case



**„With Serviceware Performance we chose a software that integrates all the right and important tools for us.“**

**Gerhard Guttenberger**  
Head of Group Controlling  
UVEX WINTER HOLDING GmbH & Co. KG

# uvex

**Customer benefits and competitiveness are at the forefront of the Bavaria-based family company uvex. To enable corporate management and decision-making processes to be supported, the company utilizes Serviceware Performance for corporate controlling.**

### Successful group controlling

Whether at work or during leisure time, uvex products provide safety. Founded in 1926, the company is widely respected throughout the world when it comes to high-quality protective clothing, helmets and goggles. "Made in Germany" is a hallmark of uvex, as the company produces almost exclusively in Germany.

uvex has relied on Serviceware Performance for quite some time now. Twelve applications are now available, the corporate controlling application belonging to the core applications. This is an integral, group-wide solution for corporate management, which covers requirements such as reporting of actuals, forecasts, and budgeting.

### The collaboration between uvex and Serviceware

Corporate controlling at uvex is based on six key factors: market position, innovation, productivity, attractiveness for the right people, liquidity and cash flow, as well as profitability.

The corporate controlling application provides all data and figures necessary for implementation and control of the uvex value orientation. No matter which of the global branches users are located in, they have fast and flexible access to consistent, standardized information anywhere. The success of corporate controlling is based on the following factors, amongst others:

- The right product
- Preparedness and a coherent concept
- The design
- Flexibility and efficiency
- Focus on the user

The know-how transfer facilitated by cubus resulted in a dedicated Serviceware Performance team in the Group Controlling Department within a very short time.

### A win-win relationship

"The qualified consultants not only know their product like the back of their hand. They've already familiarized our staff with the system through "learning by doing" within the project," explains Gerhard Guttenberger, Head of Group Controlling at uvex. "We always have support if difficulties arise and always found an acceptable solution for us. In our relationship with Serviceware, we rest assured our suggestions and ideas are helping to refine

the product. We can forward our experiences to Serviceware and rest assured that they will listen to our ideas and suggestions. This is a partnership that both parties benefit from."

Since 2019, cubus has been part of Serviceware SE. Serviceware is a leading vendor for strategy and software solutions for Enterprise Service Management (ESM).

Serviceware Performance (formerly cubus outperform) is a special software solution for corporate controlling. Planning, analysis, reporting, forecasting, simulation: with the integrated system of Serviceware Performance you can connect the world of finance with the world of projects and strategy.

